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February 21, 1980
TWO DOLLARS

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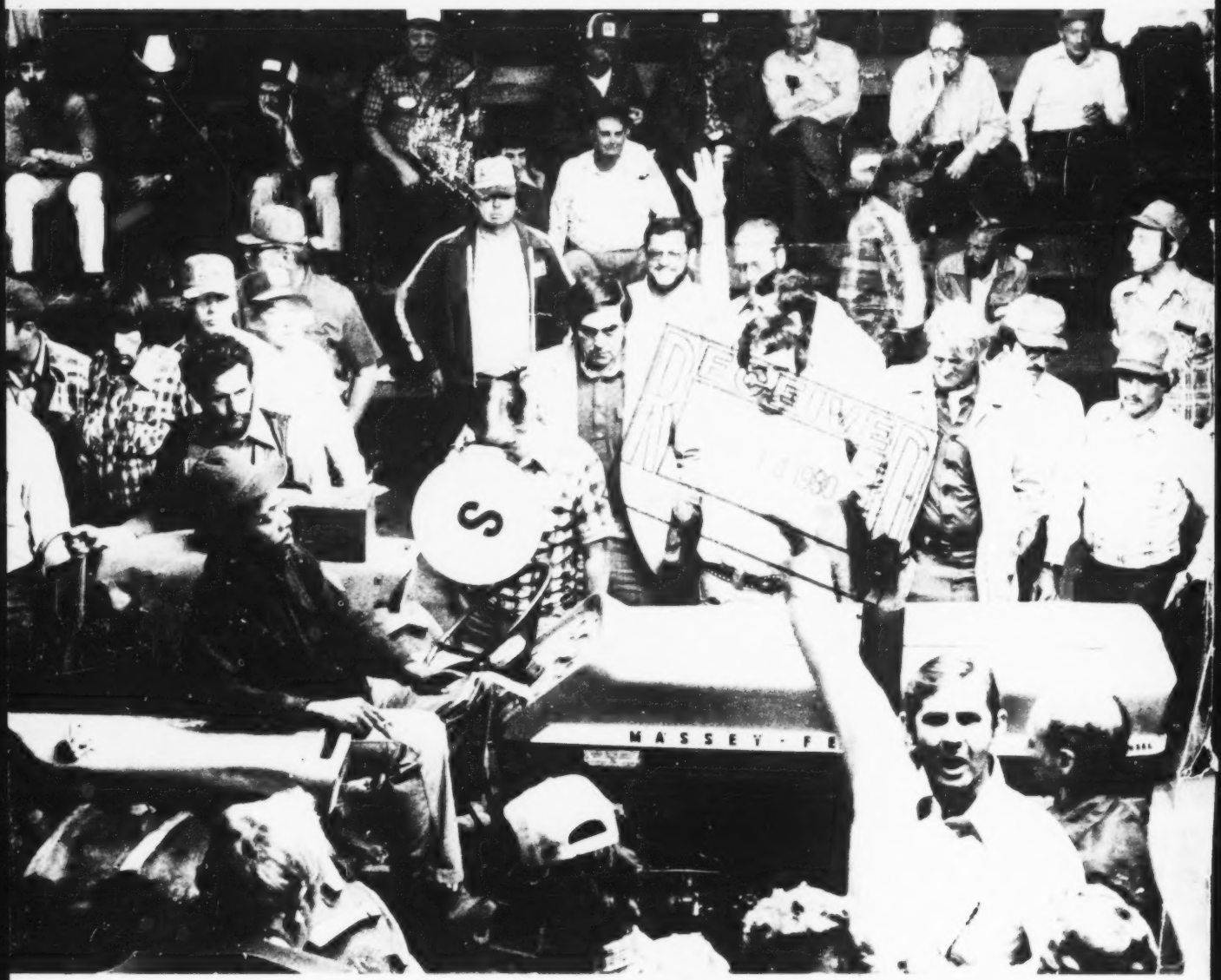
Implement&Tractor



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WASHINGTON DC 20014

LLING AHEAD: A look at small-used-tractor market at its core – the Southeast page 10

BEST AVAILABLE COPY

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and circulation correspondence
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(Regional advertising sales offices
listed on ad index page.)

ADMINISTRATION
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IMPLEMENT & TRACTOR (USPS 461-750) (with which is combined Farm Implement News) is published twice monthly except in January and March, when third issues are published, and in July and December, when one issue only is published, by **INTERTEC PUBLISHING CORP., 9221 Quivira Rd., Overland Park, Ks. 66212 (a suburb of Kansas City, Mo.).**

Subscription information: Implement & Tractor is edited for persons in the farm and industrial equipment industry who function in the areas of retail sales and service, distribution sales and service, marketing, engineering, financing, manufacturing and general management. Subscription prices to qualified subscribers: U.S. and Canada, one year—$10, two years—$15; elsewhere, one year—$13; two years—$21. Subscription prices to all others: U.S. and Canada, one year—$30; two years—$60; elsewhere, one year—$35, two years—$70. Single copies, $2, except Annual Statistical Number, $4; Product File issue, $5; Red Book issue, $5. Adjustment necessitated by subscription termination at single copy rate. Extra charges for service on back issues. Allow 6-8 weeks for change of address and new subscriptions.

INTERTEC PUBLISHING CORP.

February 21, 1980 • Vol. 95 • No. 5

Implement & Tractor

The Business Magazine of the Farm and Industrial Equipment Industry

in this issue...

10: The Small-Used-Tractor Market Rolls Ahead. Buyers and sellers at December's Jones Farm Equipment auction had, predictably, conflicting views about how the equipment sold; but the new president of this major Southern small-tractor market was satisfied in December, and looks forward to even better days ahead. Something to think about: Are smaller tractors, to a degree that the big ones are not, *insulated* against recessive economic forces?

16: The Squeeze is Getting Tighter. Farmers talk about the problems of moving today's bigger-than-ever equipment on highways and byways (with low-hanging wires and branches, hostile traffic, etc.) that aren't ready for them.

24: Has Anybody Seen the Dial Indicator? If, unbeknownst to anyone, it's hiding in a service truck way out in the country when you need it in the shop, where does that put you?—In a bind. Here's what you need to consider if you want to set up your tool room to help, not hinder, productivity.

38: ASAE Meets. Ag engineers ponder government controls, social concerns of farming, China, jobs, and 450 technical reports.

DEPARTMENTS

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Controlled circulation postage paid at Shawnee Mission, Ks. 66201.
Postmaster: Return Form 3579 to Implement & Tractor, P.O. Box 12901, Overland Park, Ks. 66212.

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what's ahead...

I&T SINCE 1886

February 21, 1980

SO HOW DID THE INDUSTRY DO LAST YEAR? The flash report of the Farm & Industrial Equipment Institute reflects the impact of strikes on the two industry giants, Deere and International Harvester. Deere's output was halted for almost four weeks in October and IHC's strike, which began Nov. 1, was still on in January. As a result, December sales of tractors were off 16 per cent; big 2-wheel-drive units were down 4.6 per cent for the year.

Unit Retail Sales

	December			January-December		
Equipment	1979	1978	Pct. Change	1979	1978	Pct. Change
Farm Wheel Tractors						
2-wheel drive						
40-99 hp	3,677	4,411	-16.6	65,085	65,343	-0.4
100 hp & over	4,411	5,702	-22.6	62,547	65,530	-4.6
Total 2-wheel dr.	8,088	10,113	-20.0	127,632	130,873	-2.5
4-wheel drive	1,001	743	+34.7	11,457	8,744	+31.0
Total Tractors	9,089	10,856	-16.3	139,089	139,617	-0.4
S-P Combines	1,918	1,785	+7.5	32,235	31,492	+2.4
Balers*	361	429	-15.9	18,762	21,082	-11.0
Forage Harvesters**	425	306	+38.9	12,456	11,598	+7.4
Mower-Conditioners	641	626	+2.4	25,603	25,132	+1.9

*Bales under 200 lbs. **Shear-bar type

TWO FORECASTS OF THE LAWN/GARDEN EQUIPMENT MARKET FOR 1980 are offered by the Outdoor Power Equipment Institute and the Farm & Industrial Equipment Institute.

OPEI reports that the average forecast of 21 companies is for an overall 5 per cent decline in selected industry shipments for the 1980 model year, which began Sept. 1, 1979. Rotary tiller shipments are expected to remain flat at about 572,500 units; other items look less promising: garden tractor shipments down from 254,000 in 1979 to 228,000 in 1980; lawn tractors/riding mowers down from 858,000 to 786,000 units; walk-behind power mowers down from 5.9 million units to 5.625 million.

FIEI got opinions on 1980 from 18 of its members involved in lawn and garden equipment, deriving a median estimated 7 per cent increase in retail dollar volume. Of the 18 respondents, four saw no increase in dollar volume, while percentage increases of 3, 5, 8, 11, 15, 18 and 20 were predicted by two firms each. Factors affecting sales favorably, as cited by respondents: families staying closer to home, performing more property maintenance; more gardening to fight food costs; less pleasure driving, more home improvement; strong demand for snow removal equipment; start of economic recovery in second half. Detrimental factors: tight money, high interest; fewer housing starts; lowered consumer confidence; rising unit costs.

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AUCTION PRICES OF USED EQUIPMENT

I&T SINCE 1886

An exclusive I&T monthly report of actual prices paid recently at these leading national wholesale auctions.

Asterisk beside tractor price indicates highest bid offered on tractors which were not sold.

YODER & FREY, INC.
Archbold, Ohio
(January 7, 1980)

ALLIS-CHALMERS TRACTORS
210 diesel, 1968 (Good) 5950
200 diesel, 1974 (Good).....10,400*
XT190 diesel, 1968 (Good) 6525
XT190 diesel, 1966 (Good) 5900*
XT190, 1966 (Fair) 3500
D21 diesel, 1965 (Fair) 5500*
D19 diesel, 1962 (Fair) 1950
D17, 1965 (Good) 3050
D15, 1964 (Fair) 1575*

DAVID BROWN TRACTORS
1200 diesel, 1966 (Good) 3000*
1200 diesel, 1966 (Fair).....2950
1200, 1964 (Fair).....2500*
990, 1970 (Fair).....1550

CASE TRACTORS
1830, uni-ldr., 1978 (Good) 4100
1270 diesel, 1971 (Fair).....8000*
1170 diesel, 1971 (Good) 8250*
1070 diesel, 1971 (Good) 7600*
1070 diesel, 1971 (Fair).....5400*
1030 diesel, 1967 (Fair).....4350
930 diesel, 1967 (Fair).....4050*
930, 1966 (Fair).....2800*
930, 1965 (Good) 4875
930 diesel, 1965 (Fair).....3800
530, ldr., 1967 (Fair) 2250*
430, ldr., 1967 (Fair) 2575
430, bld., 1957 (Rough) 1500

JOHN DEERE TRACTORS
4520 diesel, 1973 (Good) 9000*
4430 diesel, 1973
(Excellent) 16,200*
4230 diesel, 1974 (Good).....14,000*
4230 diesel, 1974 (Good).....10,750
4020 diesel, 1968 (Good) 7800*
4020 diesel, 1968 (Fair).....6950
4020 diesel, 1967 (Good) 7200*
4020 diesel, 1967 (Good) 7150
4020 diesel, 1967 (Fair).....6200
4020 diesel, 1966 (Good) 7600
4020 diesel, 1966 (Good) 7400*
4020 diesel, 1966 (Fair).....6300
4020, 1966 (Fair).....3400*
4020 diesel, duals, 1965
(Fair).....6500*
4020 diesel, 1965 (Fair).....5950
4010 diesel, 1963 (Good) 4300*
4010, 1961 (Rough) 3050
3020 diesel, duals, 1966 (Fair)..5050
3020 diesel, 1965 (Good) 6350
3020, 1965 (Good) 4500
3020 diesel, 1964 (Good) 4950
3010 diesel, 1962 (Fair).....3500*
3010, 1961 (Good) 3500
3010 diesel, 1960 (Good) 3525
2010, 1960 (Fair).....2000*
2010, 1960 (Rough) 800*
1010, dozer, 1963 (Fair) 3300*
1010, dozer, 1963 (Fair) 3000*
730 diesel, 1959 (Good) 2700*
730 diesel, 1957 (Good) 1800*
730 diesel, 1957 (Good) 1800*
730, 1957 (Good) 2400
730 diesel, 1957 (Rough) 1525
720, 1956 (Fair).....1900
720, 1956 (Fair).....1700*
720 diesel, 1956 (Rough) 1400*
720 diesel, 1956 (Rough) 1200*
630, ldr., 1958 (Good) 2200
420, bld., 1956 (Fair).....1725*
70, 1954 (Fair).....1200*
60, 1956 (Fair).....1150
60, 1954 (Fair).....775
A, ldr., 1951 (Fair) 750*
A, 1948 (Fair) 650

FORD TRACTORS
9600 diesel, 1974 (Good).....10,000*
9000 diesel, 1970 (Good) 7850
8000 diesel, 1969 (Fair).....8100*
6000 diesel, 1964 (Good) 1600*
6000, 1958 (Rough) 1100*
5000, 1974 (Fair).....5850*
5000, 1967 (Rough) 3500*
4000, 1974 (Good) 5825
4000, 1968 (Good) 3400*
4000, 1958 (Good) 1200*
3400, ldr., (Rough).....1600
3000, 1974 (Fair).....3100*
3000 diesel, 1971 (Good) 3500*
3000, ldr., 1969 (Fair) 3400*
3000, 1968 (Fair).....2700*
2000, 1968 (Fair).....2475
860, 1956 (Fair).....1585
860, ldr., 1956 (Fair) 1400*
641, 1955 (Good) 1460
Jub., ldr., 1953 (Fair) 1450
8N, ldr., 1948 (Good) 1475
8N, 1948 (Good).....1410
8N, mo., 1948 (Rough) 800*
9N, ldr., 1946 (Good) 1025
9N, 1946 (Fair) 875
9N, 1946 (Fair) 860
9N, 1946 (Fair) 825*
9N, 1946 (Fair) 800*
9N, 1946 (Fair) 750
9N, 1945 (Rough).....750

INTERNATIONAL HARVESTER TRACTORS
4100, 1967 (Good) 6700*
3444, backhoe, ldr., 1972
(Good) 3750*
1566 diesel, 1975 (Good).....12,500*
1256 diesel, 1967 (Good) 7400*
1206 diesel, 1969 (Good) 8100*
1206 diesel, 1968 (Good) 6750
1206 diesel, 1967 (Fair).....6350
1066 diesel, 1975
(Excellent) 12,200
1066 diesel, 1975 (Fair).....9700*
1066 diesel, 1973
(Excellent) 11,600*
856 diesel, 1974 (Good) 8100*
826 diesel, 1969 (Good) 7000
806 diesel, 1966 (Good) 6500
806, 1965 (Good) 4100*
706 diesel, 1968 (Good) 4500*
706 diesel, 1966 (Fair).....3300
706, 1965 (Rough) 3000*
706, 1965 (Good) 2100*
706, 1964 (Fair).....2150
656, 1968 (Fair).....3800*
656, 1967 (Fair).....3500*
574, 1974 (Good) 4900
560, 1963 (Good) 2150*
560, 1961 (Fair).....1850
560, 1960 (Good) 2100*
560, 1960 (Fair).....1835
560, 1960 (Fair).....1700*
544, 1965 (Fair).....3175
460, 1958 (Fair).....1700*
460, 1961 (Fair).....1350*
460, 1956 (Rough) 1300*
400, 1956 (Fair).....900*
340, 1960 (Fair).....1350*
300, ldr., 1957 (Good) 1350
Sup. MTA, 1954 (Fair).....1175
Sup. MTA, 1954 (Fair).....1000*
Sup. M, 1951 (Fair) 925*
Sup. M, 1951 (Fair) 840
M, 1951 (Fair).....1060
M, 1951 (Fair).....900
M, 1949 (Fair).....750*
M, 1948 (Fair).....750*
M, 1948 (Fair).....725*
Sup. H, 1952 (Fair) 700*
Sup. A, cult., 1952 (Fair) 1240*
Cub 154 Loboy, 1968 (Good)...2100*
Cub Loboy, 1955 (Fair).....1050*
Cub, mo., 1948 (Fair) 850*

MASSEY-FERGUSON TRACTORS
1150 diesel, 1971 (Fair).....5900*
1130 diesel, 1968 (Fair).....4700
285 diesel, 1978 (Excellent) 8525
255 diesel, 1978 (Good) 6500
255, 1977 (Good) 5800*
175, 1969 (Good) 4150
165 diesel, 1973 (Fair).....3450
165 diesel, ldr., 1968 (Fair) 4550*
165, 1968 (Fair).....3350*
165 diesel, 1967 (Fair).....3800
135, ldr., 1973 (Fair) 3350
135, 1972 (Fair).....3000*
135, ldr., 1967 (Fair) 3300*
135, 1966 (Good) 3125
Sup. 90, 1964 (Rough) 1100*
90, 1957 (Fair).....1650*
65, 1958 (Fair).....2225
65 diesel 1958 (Fair) 2000*
50, 1959 (Fair).....1425

MINNEAPOLIS-MOLINE TRACTORS
445, 1960 (Good) 1025*
445, 1958 (Fair).....925

OLIVER TRACTORS
2255 diesel, 1974
(Excellent) 10,800*
1850 diesel, 1969 (Good) 5250
1850, 1966 (Fair).....3100*
1800, 1963 (Good) 2500*
1800, 1963 (Fair).....2750
1800 diesel, 1958 (Good) 4100*
1800 diesel, 1958 (Rough) 2100*
1755, 1973 (Good) 4600*
1650, duals, 1965 (Good) 3000*
1600, 1964 (Good) 2500*
770 diesel, 1957 (Fair).....925
550 diesel, 1963 (Fair).....1850*
Sup. 88, 1952 (Fair).....750*
88, 1950 (Fair).....700
Sup. 77, 1950 (Fair).....570*

JONES FARM EQUIPMENT CO.
Dothan, Alabama
(January 8, 1980)

ALLIS-CHALMERS TRACTORS
7080 diesel, cab, air, 1977
(Excellent) 22,500*
180 diesel, 1972 (Good) 3050

CASE TRACTORS
1175 diesel, 1974 (Fair).....6150*
970 diesel, 1973 (Good) 7400*
930 diesel, cab, 1967 (Rough)..1025
580 diesel, ldr., backhoe,
1972 (Good).....8750
580 diesel, ldr., backhoe,
1967 (Rough).....2850
580 diesel, ldr., backhoe,
1966 (Rough).....2975

DAVID BROWN TRACTORS
990 diesel, 1968 (Excellent) 2800
990 diesel, 1965 (Good) 1300
990 diesel, 1964 (Rough) 750

MASSEY-FERGUSON TRACTORS
1135 diesel, cab, air, 1977
(Good).....11,800*
1130 diesel, duals, 1969
(Good) 5000*
1105 diesel, cab, air, 1977
(Excellent) 11,000*
1085 diesel, 1978 (Good) 8500*
1085 diesel, 1977 (Good) 7900*
1080 diesel, 1971 (Good) 4450
1080 diesel, 1969 (Good) 4200
285 diesel, 1977
(Excellent) 10,500*
275 diesel, 1975 (Good) 6600
275 diesel, 1975 (Good) 6500
275 diesel, 1975 (Good) 6400
265 diesel, 1976 (Fair).....4700
235 diesel, 1975 (Good) 4450
235 diesel, 1975 (Good) 4400
180 diesel, 1968 (Good) 3450*
180 diesel, 1966 (Good) 3400*
175 diesel, 1972 (Good) 4650
175 diesel, 1972 (Good) 4750
175 diesel, 1972 (Good) 4450
175 diesel, 1971 (Good) 4300
175 diesel, 1968 (Good) 4200
175 diesel, 1968 (Fair).....3400
175 diesel, 1966 (Fair).....2800
165 diesel, 1970 (Fair).....3200*
165 diesel, 1969 (Good) 3450
165 diesel, 1968 (Excellent) 4000
165 diesel, 1967 (Excellent) 4650
165 diesel, 1966 (Fair).....2825
165 diesel, 1966 (Fair).....2950
165 diesel, 1966 (Good) 3300
165 diesel, 1966 (Good) 3350*
150 diesel, 1968 (Good) 2750
150 diesel, 1967 (Good) 3150*
150 diesel, 1965 (Excellent) 3500*
135 diesel, 1972 (Excellent) 4400*
135, 1969 (Excellent) 3900
135 diesel, 1969 (Excellent) 4300
135 diesel, 1968 (Good) 3550
135 diesel, 1967 (Good) 2850*
135 diesel, 1967 (Good) 3125
135 diesel, 1967 (Fair).....2550
135 diesel, 1966 (Fair).....2750
135 diesel, 1966 (Excellent) 3500
130 diesel, 1969 (Good) 1650
65 diesel, 1963 (Good) 2300*
65 diesel, 1959 (Good) 1650
65, 1958 (Good) 1600
50, 1962 (Good) 2325
50, 1959 (Fair).....1700
50, 1958 (Fair).....1750*
50, 1958 (Fair).....1550*
35 diesel, 1962 (Good) 2350
35 diesel, 1961 (Excellent) 2750
35, 1958 (Good) 1950
TO30, 1953 (Good).....1050*
TO30, 1952 (Fair) 700*
TO30, 1952 (Good).....1050

25 diesel, 1964 (Good) 1775
20 diesel, ldr., 1970 (Good) 2100
TO20, 1951 (Good).....875*
TO20, 1950 (Good).....975
TO20, 1950 (Good).....875
TO20, 1949 (Good).....850

FORD-FERGUSON TRACTORS
9N, sweeper, 1946 (Fair).....750*
9N, 1946 (Rough).....580

FORD TRACTORS
8600 diesel, cab, 1974 (Good) 7700
8000 diesel, cab, duals, 1968 (Good) 5400
5500 diesel, ldr., backhoe, 1966 (Good).....5000
5000 diesel, 1971 (Excellent) ...5975
5000 diesel, 1968 (Excellent) ...5000
4500 diesel, ldr., backhoe, 1974 (Good).....5350
4400 diesel, ldr., backhoe, 1971 (Good).....4250*
4000 diesel, 1970 (Excellent) ...5400*
4000, 1966 (Rough) 2300
4000, 1963 (Fair).....1400
4000 diesel, 1963 (Fair).....1350*
3400 diesel, 1974 (Fair).....1900
3000, 1970 (Good) 3300*
3000 diesel, 1970 (Excellent) ...3950
3000, 1969 (Excellent).....3625
3000, 1968 (Good) 3050
3000 diesel, 1968 (Good) 3250
3000 diesel, 1967 (Excellent) ...3725
3000 diesel, Select-O-Speed, 1967 (Fair).....1850
3000 diesel, ldr., 1966 (Fair) ...2100
3000, Select-O-Speed, 1965 (Fair).....1750*
3000, 1965 (Fair).....2350
2000, 1973 (Good) 3050
2000 diesel, 1967 (Good) 3100*
2000, 1963 (Good) 2450
1000 diesel, 1976 (Good) 3100
871, Select-O-Speed, 1958 (Rough) 900*
851 diesel, 1958 (Rough) 1250
850, 1955 (Good) 2000*
850, 1955 (Fair).....1500
841 diesel, 1958 (Good) 2200*
841 diesel, 1958 (Rough) 1400*
660, 1957 (Good) 1800
650, 1957 (Excellent).....2450
641, 1959 (Good) 2100*
641, 1958 (Good) 2250*
641, 1958 (Good) 2225
641 diesel, 1958 (Good) 2200
640, 1956 (Excellent).....2400
621, 1960 (Good) 1825
621, 1958 (Good) 2100*
Sup. Dexta, 1962 (Good) 1600*
Dexta, 1959 (Good) 1200
NAA, 1954 (Good) 1675
NAA, 1954 (Good) 1700*
NAA, 1954 (Good) 1800*
Jub., 1953 (Good) 1700
Jub., 1953 (Fair).....1375
8N, 1952 (Good).....1350*
8N, 1952 (Excellent) 1800
8N, 1951 (Good).....1400
8N, 1951 (Good).....1375*
8N, 1950 (Excellent) 1600*
8N, 1950 (Good).....1050
8N, 1949 (Fair) 750*
8N, 1949 (Good).....1050*
8N, 1948 (Rough).....650
8N, 1948 (Good).....1180

INTERNATIONAL HARVESTER TRACTORS
4400 diesel, (Fair) 2900
1468 diesel, 1972 (Good) 6450
1468 diesel, 1975 (Good).....12,300*
1256 diesel, 1967 (Rough) 2500
1086 diesel, 1976 (Excellent) 13,800
1066 diesel, 1975 (Good) 6250*
856 diesel, 1967 (Good) 6250
766 diesel, 1973 (Good) 6950*
674 diesel, 1974 (Good) 6000
674 diesel, 1973 (Fair).....5300*
656 diesel, 1970 (Good) 4600
606 diesel, 1966 (Rough) 850
574 diesel, 1973 (Good) 2700
2544 diesel, ldr., trencher, 1971 (Good).....3600

504 diesel, 1963 (Rough) 800*
504 diesel, 1963 (Rough) 675
460, ldr., 1959 (Excellent).....2800
454 diesel, 1973 (Good) 3350
2444, 1968 (Good) 1525*
2444, 1958 (Fair).....925
2444, 1968 (Rough) 675*
444 diesel, 1970 (Fair).....1050*
424, 1966 (Good) 1100
3414, ldr., backhoe, 1960 (Good) 2425
350, ldr., 1957 (Rough).....110
2400, mo., 1971 (Rough) 1325
2400, mo., 1971 (Rough) 1275
300, ldr., 1955 (Fair) 850
240, ldr., 1959 (Excellent).....3000
240, ldr., 1959 (Good).....1300
M, 1950 (Good).....550
Cub Loboy, mo., 1966 (Good) 1300*
Cub Loboy, mo., 1955 (Good) 1375
Cub, plow, 1948 (Fair) 875
Cub, mo., plow, 1948 (Good) 1050

JOHN DEERE TRACTORS
5020 diesel, duals, 1967 (Good) 6000
4440 diesel, cab, 1978 (Excellent) 27,000
4430 diesel, cab, air, 1976 (Good).....17,400*
4430 diesel, cab, air, 1976 (Good).....14,100
4320 diesel, 1971 (Good).....10,750
4030 diesel, 1975 (Fair).....7700
4030 diesel, 1974 (Fair).....7900*
4030 diesel, 1973 (Fair).....7450
4020 diesel, 1969 (Fair).....4500
4020 diesel, 1968 (Good) 6600
4020 diesel, 1968 (Good) 5100
4020 diesel, 1968 (Good) 6100*
4020 diesel, 1967 (Good) 6100
4020 diesel, 1967 (Good) 6200*
4020 diesel, 1966 (Excellent) ...6800
4020 diesel, 1965 (Excellent) ...6200*
4010 diesel, 1962 (Good) 4650*
4010 diesel, 1961 (Good) 4600
3020 diesel, 1969 (Excellent) ...6400
2640 diesel, 1977 (Good) 6400*
2630 diesel, 1974 (Good) 6500*
1020, 1966 (Excellent).....3650
1020 diesel, 1966 (Excellent) ...3450*
1020 diesel, 1966 (Excellent) ...3600
630, 1959 (Good) 1100
430, 1959 (Good) 950*
302 diesel, bld., trencher, 1975 (Good).....3750*

KUBOTA TRACTORS
B6000 diesel, trencher, 1974 (Excellent).....2100
L245 diesel, ldr., backhoe, 1974 (Good).....2900*
L245 diesel, ldr., backhoe, 1974 (Excellent) 4300

(More...)

Auctions

(continued)

LONG TRACTORS

560 diesel, 1974 (Excellent) 3700
445 diesel, 1974 (Excellent) 3400
445 diesel, ldr., 1974 (Good) ...2375
384 diesel, 1973 (Fair).....1750*
350 diesel, 1973 (Good) 2850
350 diesel, 1973 (Good) 2450

OLIVER TRACTORS

2255 diesel, duals, 1974 (Good) 6500
1650 diesel, 1968 (Fair).....2750*
1250 diesel, 1966 (Good) 1700

BILL ENLOW TRACTOR SALES
Tulsa, Okla.
(January 12, 1980)

ALLIS-CHALMERS TRACTORS

C, 1946 (Good).....325
D-19 diesel, cab, 1963 (Good).....3200
D-21 diesel, cab, 1967 (Good).....4775

CASE TRACTORS

430, ldr., 1967 (Good).....3250
870 diesel, cab, 1971 (Good)...6850

FERGUSON TRACTORS

20, 1949 (Fair).....825
20, 1949 (Good).....975
20, 1950 (Good).....935
30, 1952 (Good).....1200
40, 1956 (Good).....1750
40, 1956 (Fair).....1300*

FORD TRACTORS

9N, 1944 (Fair).....750
9N, 1946 (Fair).....900
9N, 1947 (Good).....1050*
8N, 1946 (Good).....1200*
8N, 1946 (Rough).....750*
8N, 1947 (Good).....1250
8N, ldr., 1947 (Good) 1200
8N, 1947 (Good).....1225
8N, 1947 (Fair).....1075
8N, 1948 (Good).....1200*
8N, 1948 (Fair).....1050
8N, 1948 (Fair).....1125
8N, 1948 (Fair).....1050*
8N, ldr., 1948 (Good) 1250*
8N, 1948 (Fair).....1050
8N, 1948 (Fair).....1100*
8N, 1949 (Fair).....1050
8N, 1949 (Fair).....1050
8N, 1949 (Fair).....1000
8N, 1949 (Fair).....1050
8N, 1950 (Good).....1250
8N, 1950 (Fair).....1125
8N, 1950 (Good).....1150
8N, 1951 (Good).....1500*
8N, 1951 (Good).....1450
8N, 1951 (Good).....1300*
8N, 1951 (Good).....1350
8N, 1951 (Good).....1350
8N, 1951 (Good).....1300
8N, 1951 (Good).....1400
8N, 1951 (Good).....1375
8N, 1952 (Good).....1525
8N, 1952 (Good).....1300
8N, 1952 (Good).....1325*
8N, 1952 (Good).....1350*
8N, 1952 (Good).....1500
8N, 1952 (Good).....1200*
NAA, 1953 (Fair).....1550
NAA, 1953 (Fair).....1500
NAA, 1953 (Fair).....1600
NAA, 1953 (Good).....1700
NAA, 1953 (Fair).....1650
NAA, 1953 (Good).....1700*
NAA, 1953 (Fair).....1600
NAA, 1954 (Good).....1850*
NAA, ldr., 1954 (Good).....2100
NAA, 1954 (Good).....1950
600, 1955 (Good).....1800
600, 1955 (Fair).....1600
600, 1955 (Fair).....1675
600, 1955 (Good).....1700
600, 1956 (Fair).....1600
600, 1956 (Fair).....1700
640, ldr., 1957 (Good).....2750
640, 1957 (Good).....2250
800, 1955 (Good).....2025
800, 1956 (Good).....2100
800, 1956 (Good).....1800*
800, 1957 (Good).....1775
860, 1957 (Good).....2000*
860, 1957 (Good).....2700
601, 1959 (Good).....2150
601, 1960 (Good).....1950
641, 1960 (Good).....1975
861, 1961 (Good).....2175
871, Select-O-Speed, 1961 (Fair).....1300*
900, 1956 (Fair).....1350
Dexta diesel, 1961 (Fair).....1050
Mjr. Fordson, 1962 (Fair).....750
2000, 1965 (Good).....2650*
2000, 1966 (Fair).....2400*
3000, 1966 (Fair).....2000
3000, 1967 (Good).....2950
3000 diesel, 1967 (Fair).....2675
3000 diesel, 1969 (Good).....3400
3400 diesel, ldr., 1968 (Good).....3675*
3500 diesel, backhoe, 1971 (Good).....5550*
3600 diesel, (New).....6900*
4000, 1962 (Fair).....1550
4000 diesel, 1965 (Good).....3200*
4000 diesel, 1966 (Good).....3400*
4000 diesel, 1967 (Good).....3450*
4000 diesel, 1967 (Good).....3550
5000 diesel, 1967 (Good).....4250*
5000 diesel, 1968 (Good).....4300
5000 diesel, 1968 (Good).....4050
5000 diesel, 1969 (Good).....4400
5000, 1970 (Good).....4700
5000, 1973 (Good).....5500*
6000, 1961 (Fair).....1525
6000, 1961 (Fair).....1250
8000, 1971 (Good).....7000
9000, cab, 1970 (Good).....7800

INTERNATIONAL HARVESTER TRACTORS

Cub Loboy, 1966 (Fair).....1775
140, 1968 (Good).....1600
C, 1948 (Good).....500
M-D, 1949 (Good).....810
B-275 diesel, ldr., 1960 (Good).....2075
460 LP, ldr., 1961 (Fair).....1250*
404, 1963 (Fair).....1025
404, 1965 (Fair).....1025
3414 diesel, backhoe, 1966 (Good).....3100*
574 diesel, 1972 (Good).....5500*
806 diesel, 1966 (Good).....4900*
856 diesel, cab, 1970 (Good)...6050
856 diesel, cab, 1971 (Good)...5900*
TD-24 diesel, dozer, 1958 (Good).....5000*

JOHN DEERE TRACTORS

B, 1950 (Fair).....150
MT, 1949 (Good).....750
40, 1954 (Good).....1250
70, 1955 (Fair).....1300
70, 1956 (Fair).....1400*
620, 1957 (Fair).....950
820 diesel, 1958 (Good).....2875
1010, 1962 (Good).....1850
2010, 1964 (Rough).....1000
2010, 1964 (Fair).....1525
2010, 1965 (Good).....1775
3010 LP, 1962 (Good).....2875
4010 LP, 1961 (Good).....3100*
1020 diesel, 1972 (Good).....4000
1530 diesel, 1974 (Good).....5050

4430 diesel, 1976 (Good).....11,900
4440 diesel, cab, 1978 (Excellent).....27,800
300 diesel, backhoe, 1971 (Good).....5000

MASSEY-FERGUSON TRACTORS

35, 1958 (Rough).....1100
35, 1959 (Fair).....1500*
35, 1959 (Good).....1700
35, 1960 (Fair).....1650*
35, 1960 (Good).....1800
35, 1961 (Good).....1700
35 diesel, 1961 (Good).....2300
35 diesel, 1961 (Good).....2250
50, 1959 (Fair).....1550
50, 1962 (Good).....1725
50, 1963 (Fair).....1675*
50, 1963 (Good).....1950
50, 1963 (Good).....1900
50, 1965 (Good).....2075
65, 1958 (Good).....2200*
65 diesel, 1959 (Good).....2250*
65 diesel, 1959 (Good).....2200
65, 1959 (Rough).....1400
65, 1960 (Fair).....1600*
65 diesel, 1960 (Good).....1850*
65, 1960 (Fair).....1700*
65 diesel, 1961 (Good).....2000
65, 1961 (Good).....1850*
65 diesel, 1961 (Good).....2400
65, 1962 (Good).....1900*
65, 1962 (Fair).....1550
65 diesel, 1963 (Good).....1900*
65, 1964 (Fair).....1750*
65 diesel, 1964 (Good).....2750
65 diesel, 1965 (Good).....2600
65 diesel, 1965 (Good).....3000
65 diesel, 1965 (Good).....2975
65 diesel, 1965 (Good).....3000
135 diesel, 1965 (Good).....2900
135 diesel, 1966 (Good).....3075
135, 1966 (Fair).....2575
135, 1967 (Good).....2750
135, 1968 (Fair).....2700*
135 diesel, 1968 (Good).....3300*
135, 1969 (Good).....3200
135 diesel, 1970 (Good).....3600
135, 1971 (Good).....3400
135 diesel, 1972 (Good).....3900
135 diesel, 1972 (Fair).....2950
165 diesel, 1965 (Good).....3500
165 diesel, Idr., 1967 (Good)...3900
165 diesel, 1969 (Good).....4225
165 diesel, 1969 (Good).....3900
165 diesel, 1969 (Good).....3550*
165 diesel, 1970 (Fair).....3050
165 diesel, 1971 (Good).....3500
165 diesel, 1973 (Good).....3650*
165 diesel, 1973 (Fair).....3200
165 diesel, 1973 (Good).....3700
165 diesel, 1974 (Excellent)....5025
175 diesel, 1967 (Fair).....3600
175 diesel, 1968 (Good).....4450
175, Idr., 1969 (Good).....4425
175 diesel, 1970 (Good).....4950
175 diesel, 1972 (Good).....4875
180 diesel, 1967 (Good).....3625
180 diesel, 1967 (Good).....3575
180 diesel, 1968 (Fair).....3300
202, Idr., 1965 (Fair).....2500*
202, 1966 (Rough).....1750
200 diesel, Idr., 1970 (Good)...4950
230 diesel, (New).....6300
230 diesel, (New).....6300
230 diesel, (New).....6250
235 diesel, 1975 (Good).....3950*
235, 1976 (Good).....3750
245 diesel, 1977 (Good).....5750
245 diesel (New).....7450
245 diesel (New).....7100*
245 diesel (New).....7100
245 diesel, (New).....6950
245 diesel (New).....7050
255 diesel, 1977 (Good).....5800*
1080 diesel, 1970 (Good).....4800
1130 diesel, 1971 (Good).....5000

LONG TRACTOR

460 diesel, 1970 (Good).....4000

MINNEAPOLIS-MOLINE TRACTOR

G1000 diesel, 1968 (Good).....3900

OLIVER TRACTOR

1250 diesel, 1968 (Good).....3500*

NOTES

Prices reported are for individual sales at wholesale on "as is," "cash and carry" basis.
Prices reported are NOT averages.

Condition classifications: EXCELLENT means—Engine: in perfect condition, 400 to 600 hours of use; Rubber: 80% tread remaining, no breaks or cracks; Paint: original and bright; General Appearance: excellent.

GOOD means—Engine: good running condition; Rubber: 70% tread remaining, no breaks or cracks; Paint: original paint or a good repaint job; General Appearance: good over-all.

FAIR means—Engine: possibly in need of a minor overhaul to restore; Rubber: 60% tread remaining, some cracking evident in side walls; Paint: only fair, weathered and some rust apparent; General Appearance: worn, some dents, minor parts such as gage covers missing or broken.

ROUGH means—Engine: obviously in need of a major overhaul; Rubber: smooth; Paint: scarred, weathered, rusty, needs painting urgently; General Appearance: dents, ruptures, broken parts, loose wires, some components such as lights broken, missing or inoperative.

DEMONSTRATOR means—used for demonstrating only and in practically new condition.

NOTE

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Technology + Engineers = Profits